



Renting vs. Purchasing Mats

RENTAL (CURRENT)

Your Rental Company

Cintas G+K Canadian Linen UniFirst

- Rubber-backed
- Made of plastic
- Absorb little to no water
- Leave debris behind

You Pay...

3' x 5' est \$3.25/week, Qty: _____

4' x 6' est \$4.00/week, Qty: _____

3' x 10' est \$6.00/week, Qty: _____

4' x 10' est \$8.00/week, Qty: _____

Plus the Following:

Delivery fees: _____

Textiles fees: _____

Fuel surcharge: _____

Canadian \$ exchange: _____

Your Weekly Total: _____

Your Yearly Total: _____

Your 5-Year Total: _____

WHY?

PURCHASE (CANADA MAT)

Permanent matting as seen in large and small businesses across Canada including Oxford Properties, Superstore West Edmonton, and West Edmonton Mall

- Made in Canada
- Made of up to 98% recycled materials
- Can hold up to 2 ½ litres of water per sq foot
- Vinyl-backed
- Anti-microbial
- Anti-slip with thermal grip
- One-time purchase
- Your own mats!

Save Money on the Following:

- Equipment
- Labour
- Floor repairs/replacement

Purchase Price

3' x 5' Qty: _____ Total: _____

4' x 6' Qty: _____ Total: _____

3' x 10' Qty: _____ Total: _____

4' x 10' Qty: _____ Total: _____

A One-Time Payment of: _____

or 4 Equal Payments of: _____

Use permanent mats for their better quality and reduced risk for trips and falls! Stop wasting your hard earned cash and let us help you put it back in your pocket!

Renting vs. Purchasing Mats

PERCEPTION	FACT
Renting mats is more convenient than owning mats.	The service intervals for mat rental ranges from weekly, bi-weekly or monthly. Based on need, most facilities have a contractor or their own staff clean their mats daily. Even if owned mats are cleaned weekly or bi-weekly, they will still outperform the rental mats by absorbing more moisture and retaining more debris.
One mat type and one-size-fits-all applications.	Mat rental programs often offer small sizes that are not big enough to be effective, sometimes requiring multiple mats which causes safety issues. A truly effective mat program includes Scraper mats, Wiper/Scraper mats, Wiper mats, Anti-fatigue mats and Anti-slip mats.
Rental mats stop dirt and moisture.	Over a brief period of time, the nylon face fiber on a rental mat crushes flat allowing dirt to track into the building. The construction of a rental mat, when saturated, allows water to flow off the mat and create a safety hazard. High Performance mats such as the Triathlon have a permanent bi-level face to eliminate crushing, create a "door filter", and provides years of performance life. Also, the water dam border contains dirt and moisture on the mat.
Rental mats are always delivered clean and attractive.	The age of a rental mat may range from new to 8-10 years old. The quality and appearance may vary considerably from one service interval to the next. Mats that are in disrepair may become safety hazards and an inconsistent appearance negatively affects the facility's image.
All rental mats are changed and cleaned regularly.	Most outside scraper mats, anti-fatigue mats, and kitchen mats on a rental program are not changed at all. It is left up to the facility to take care of the mat themselves while still paying a rental charge.
Rental mats are environmentally friendly.	Rental mats require fuel for pickup and delivery, energy for washing and drying, and chemicals are added to the waste water. Not only are mats from Canada Mat constructed with some recycled materials, they also perform for 5-10 years when maintained properly.
Renting mats is economical.	Rental mats are very expensive as a long term matting option. A single 3x5 rental mat can cost a facility up to 500% of the value of a higher quality mat purchased from Canada Mat.



Rental vs. Owned

The difference is in quality, environmentally responsible choices and economical gain. Stop losing money to rental mats that don't do the job of keeping your space clean!